

Silver Lake Construction Creates Joint Venture with Global Energy Services (GES) to Form First 8(a) ESCO Provider

Milwaukee, WI: Silver Lake Construction, an 8(a) American Indian Tribal company, has partnered with Global Energy Services (GES) to form the first and only 8(a) Eligible Joint Venture (JV) energy services provider to Energy Service Companies (ESCOs) around the world. Silver Lake GES JV, LLC (SLG JV) provides our customers and partners with the only 8(a) eligible option to provide lighting efficiency, water conservation, and building envelope experts.

Silver Lake is an 8(a) Certified, small disadvantaged, Tribally-Owned corporation with offices in Milwaukee, WI. Founded in 2015, Silver Lake is a heavy and engineering construction company engaged in new builds, reconstruction, rehabilitation, repairs, and building renovations to its Federal Government clients. Silver Lake has access to a \$75M bonding capacity. As a 100% tribally-owned small business of the Forest County Potawatomi Tribe, Silver Lake possesses the capabilities, capacities, and financial backing to meet nationwide requirements.

Global Energy Services (GES) is a woman-owned lighting retrofit, water conservation, and building envelope services company committed to helping building owners realize immediate energy cost savings by providing cost-effective solutions through energy-efficient products, systems and measures. Our goal is to reduce lighting energy use, decrease water consumption and maintenance and overhead costs to directly impact and increase your net profit and improve the asset value of your building site Logistics Planning.

Silver Lake is one of 11 subsidiaries owned by the Forest County Potawatomi Tribe and managed by Potawatomi Business Development Corporation (PBDC) – Federal Group. With regulations, unique only to Tribally-Owned corporations, SLG JV has access to the resources of a large corporation while remaining a small business. This provides our customers with small business benefits while also providing the financial security of a much larger organization.

Through the experience of Silver Lake & GES, SLG JV offers our customers and partners with the only 8(a) Eligible option to provide lighting efficiency, water conservation, and building envelope experts.

- 8(a) Joint Venture
- Non-protestable, 8(a) Tribal Sole Source
- 8(a), SDB Credit for Prime & Sub Contracts
- Fully Bonded & Insured
- Seasoned Industry Leader with over 25yrs Experience & Expertise

As an 8(a) American Indian Tribal business, SLG JV offers our customers and partners several unique advantages:

Indian Incentive Program (25 U.S.C. § 1544)

- The Indian Incentive Program, based on Section 504 of the Indian Financing Act of 1974 (25 U.S.C. § 1544), provides for the payment of 5% of the amount subcontracted to SLG JV when authorized under the terms of the contract.
- DoD contracts with prime contractors that contain FAR 52.226-1, Utilization of Indian Organizations and Indian- Owned Economic Enterprises, are eligible for these incentive payments so long as the prime contract amount is over \$500,000 and involves the expenditure of appropriated funds.

Leveraging a Tribally-Owned Business

- AITs are always considered Small Disadvantaged Businesses (SDBs)
- AITs can receive sole source contracts in excess of \$4.5M (13CFR124.506(b))
- Sole source contracts below \$22M do not require a J&A per Section 811 (FAR 19.8)
- Awards cannot be protested, except for size (13CFR124.517(a))
- AITs can have direct negotiations with the Government (13CFR124.503(c)(2))

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